

## FINANCIAL AND OPERATION HIGHLIGHTS

### 財務摘要

(以千港元為單位)

### FINANCIAL HIGHLIGHTS

(Amounts expressed in HK\$'000)

		1997	1996	綜合		
				Consolidated		
		1995	1994	1993		
營業額	Turnover	<b>3,014,364</b>	3,522,047	3,481,967	2,863,726	2,334,135
營業額(減少)/增長(%)	Turnover (decrease)/increase (%)	<b>(14.4)</b>	1.2	21.6	22.7	40.5
除稅及特殊項目前溢利	Profit before tax and exceptional items	<b>198,178</b>	315,402	294,248	234,236	166,666
除稅及特殊項目前 溢利(減少)/增長(%)	Profit before tax and exceptional items (decrease)/increase (%)	<b>(37.2)</b>	7.2	25.6	40.5	14.5
除稅及少數股東 權益後溢利	Profit after tax and minority interests	<b>67,975</b>	261,233	250,228	195,347	137,632
除稅及少數股東 權益後溢利 (減少)/增長(%)	Profit after tax and minority interests (decrease)/increase (%)	<b>(74.0)</b>	4.4	28.1	41.9	19.6
股東資金	Shareholders' funds	<b>1,068,941</b>	1,138,267	911,739	544,521	454,697
營運資金	Working capital	<b>654,199</b>	670,274	495,997	361,952	297,379
總負債對股值比率	Total debt to equity ratio	<b>0.3</b>	0.4	0.7	0.9	0.8
銀行借貸對股值比率	Bank borrowings to equity ratio	<b>0</b>	0	0	0.1	0.1
流動比率	Current ratio	<b>3.0</b>	2.6	1.9	1.8	1.8
存貨可供銷售(日數)	Inventory turnover on sales (days)	<b>48</b>	58	55	53	59
總資產回報率(%)	Return on total assets (%)	<b>4.8</b>	16.5	16.4	18.8	16.7
平均股值回報率(%)	Return on average equity (%)	<b>6.2</b>	25.5	34.4	39.1	33.7
銷售回報率(%)	Return on sales (%)	<b>2.3</b>	7.4	7.2	6.8	5.9
每股盈利(仙)	Earnings per share (cents)	<b>9.6</b>	36.9	38.8	30.9	22.0
每股現金股息(仙)	Cash dividend per share (cents)	<b>5.0</b>	16.0	13.5	11.0	9.0

## FINANCIAL AND OPERATION HIGHLIGHTS

### 業務摘要

(除特別註明外，概為於年底之數字)

### OPERATION HIGHLIGHTS

(Figures as at year end unless specified)

		1997	1996	1995	1994	1993
直接由本集團管理之 零售門市數目	Number of retail outlets directly managed by the Group	<b>324</b>	294	280	283	257
零售門市總數	Total number of retail outlets	<b>640</b>	515	451	360	278
直接由本集團管理之 零售門市面積 (平方呎)	Retail floor area directly managed by the Group (sq. ft.)	<b>313,800</b>	295,500	286,200	282,700	209,500
每平方米銷售額 (港元)(附註1)	Sales per square foot (HK\$) (Note 1)	<b>8,000</b>	9,900	10,500	10,600	12,600
僱員數目	Number of employees	<b>8,175</b>	10,004	10,348	6,863	2,330
可比較門市之銷售額 (減少)/增長 (%)(附註2)	Comparable store sales (decrease)/increase (%) (Note 2)	<b>(11)</b>	(6)	8	(9)	15
售貨員數目	Number of sales associates	<b>1,929</b>	1,958	2,069	1,928	1,502

#### 附註：

1. 按加權平均基準計算
2. 指於兩年作比較之財政年度內均開業十二個月之銷售點

#### Notes:

1. On weighted average basis
2. Regarding those outlets which were open for the full 12 months in each of the two financial years under comparison